



Digital Transformation Services LLC

Introduction

Digital Transformation Services LLC (DTS) based out of Milwaukee WI USA, is uniquely positioned to cater to the niche area of SAP Variant Configuration and its integration into Configured to Order (CTO) and Engineered to Order (ETO) end-to-end processes. Along with some of our customers, we are engaged with the SAP Product Owners at SAP Walldorf to provide feedback and testing support for the development of the latest features of AVC and CPQ integration on the S4 HANA platform.

Product-centric vs Process-centric:

Variant Configuration module (VC) is Product-centric, requiring in-depth collaboration with the business Product Managers and Engineers, unlike other SAP modules that are process-centric. Though we have automated many steps in creating VC Models, most of it still needs to be manual, requiring VC expert intervention since every Product is different. This is one of the reasons why VC development is usually a long lead time activity in a SAP project involving complex configurable products.

It is not surprising to see, at the end of many projects, our VC modelers become as good as the client employees in their product structure understanding. This is where we come in to help establish their Center of Excellence (COE), train their employees, and also provide ongoing support to their business critical NPI Projects.

Experience and Skill Set

Over 24 years of experience working in the US in the area of SAP VC with various global consulting and manufacturing companies. We focus on the following niche skills and work collaboratively with other consultants in integrating VC into Sales, Manufacturing, and Cost Accounting.

- Classic Variant Configuration in ECC
- Advanced Variant Configuration (AVC) on S4 HANA
- VC integration into SAP CPQ
- Complex Super BOM and Super Routing design
- CTO and ETO processes
- Variant Pricing and automation of price maintenance
- Custom development of VC related objects
- Automated Testing

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List of some of our VC clients:

Ecolab, Baltimore Aircoil Company, Honeywell, Rockwell Automation, Solectron, Perkin Elmer, Arcelor-Mittal Steel, Johnson Controls, Harley Davidson, IBM and Kennametal

Team

DTS has a global team of VC experts located in the US and in India helping the clients optimize the project cost and meet the project schedule. Some of our team members come from global consulting firms like IBM Global Services, Accenture Consulting, and Capgemini Consulting.

Many of our consultants are SAP certified and gone through multiple full life-cycle SAP implementation projects. We also provide in-house training in the area of VC/AVC and CPQ.

Services Offered

New VC Project Services

- SAP Master Data design and management for Configurable Materials (KMATs)
- Design, Configuration and Deployment of CTO and ETO processes
- Collaboration with SD, MM, PP and Costing teams
- Integration of VC/AVC models into SAP CPQ
- Custom Application Development
- End user training on VC/AVC
- Automated Testing Services

S/4 HANA Conversion Services

- SAP VC to AVC HANA Conversion support
- Greenfield and Brownfield Project support

Application Management Services

- Assist in establishing and managing SAP VC Center of Excellence
- Application Management Support (Level 1, 2 & 3)
- Data quality Support with automated end-to-end and regression testing.
- Cultural alignment: Works like an extension of client's team adopting client policies

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